Cut Prices Every Departm't



Get Your Share of Bargains During This Sale

# Pre-Inventory

has been launched this year with more than ordinary meaning. We must reduce this stock at least one-third before we can get at any invoice. This reduction must be sharp and quick. Prices are cut in every department and the opportunity to save on the every-day necessities were never more apparent. You need these little things every day. Below are listed a few of the good ones:

Large Colon-ial Water Pitchers, like clearest good value at 33c



Gray Granite Chambers, overs, like cut, first quality with tegular 50c value. Special 29c



Hand Saws at half price, Regu

best gray ware, fi quality, Regular first 75c value, special for this sale, each, 41c.

for this sale, special.....

on Bread Boxes. \$1.25 size, extra large, is priced, special 81c.

The \$1.00 size or medium large is priced, special each 64c The 75c or medium size 49c is priced, special each .....

The bread boxes are well made and come in several colors—green, blue, gray or black, beautifully HAIR PIN CABINETS assorted



Clothes Baskets, are now on the bargain list. We have the best baskets made, whole wicker, extra strong.

\$1.50 Baskets, special each. .980 \$1.25 Baskets, special each. .85c \$1.00 Baskets, special each. .69c Clothes Pins

75 for 5c

-like cut; pretty and the kind that last, worth 50c, special for this sale, each, 29c. 10c **DUST PANS EACH** 



ue, full nickle plated, three irons, handle and stand, priced special for this Pre-Inventory Sale, 98c

CUT PRICES on Groceries, Glassware, Hardware, Gas Goods, stc. Get our Pre-Inventory prices on Wash Boilers, every depart-ment has come in for its share of

Come to this sale to save.

## CHANGES IN W. U.

B. B. Brooks Becomes General Manager of the Company.

New York, Feb. 16 .- At the meeting of the directors of the Western Union Telegraph company today, B. B. Brooks, general superintendent of the eastern division, was appointed general manager of the company.

He will assume charge of the operating end of the business immediately so that President R. C. Clowry may de-vote more time to administrative mat-ters and to working out the broad, progressive policies of the new man-

The vacancy caused by Mr. Brooks' advancement vill be filled by the promotion of A. G. Saylor, now assistant general superintendent.

Lodge Notice.

All members of Amity Lodge 231 K. of P. will meet at their hall Thursday, Pebruary 17th, at 1 p. m. to attend the funeral of Brother F. C. Snyder. WM. SUMMERS, C. C.

## TOMORROW

Galvanic Soap Special

The kind you get for your oupon. This is the very best white soap made—it's absolute-ly pure and non-injurious. This soap always retails for 5c straight—brown soaps cost nearly as much and are inferior -buy a supply now at

6 Bars 25c

Pure Strained Honey 25c jar—This honey is the very highest quality obtainable— guaranteed genuine—put up by A. J. Stratton, of Reading. Kan., equal to several ordin ary racks, regular 20c 25c

Victorex Gelatin 3 pkg. 25c -You know how delicious and easy to prepare it is. Have some as a change 25c n desert. 3 pkgs.....

Pickwick Hawaiian Pineapple—the choicest, finest, most delicious pineapple ever canned—no fresh prepared pineapple was ever nicer, special tomorrow. large 2 % lb. can. 25c

Hot-en-tot Pancake Flour, 3 pkgs. 25c—This is one of the standard brands—sells regularly elsewhere at 10c straight, here tomor-row, 3 pkgs. ..........25c

"Caraja" Coffee—without doubt the best blend sold in Topeka for less than 30c lb.

Fanchon Flour-An Immediate success, with dozens of our customers—Extra high quality hard wheat flour milled by Hoffman Milling Co., at Enterprise, Kan., High quality—fair price, large 48 lb. sack. \$1.55

112 E. 6th St. Phones 425

KANSAS GIRL IN WASHINGTON'S EXCLUSIVE YOUNGER SET.





FAST TRAIN ON SANTA FE.

New California Limited Will Cut Time Seven and a Half Hours.

Los Angeles Feb. 16.—One of the fastest trains in the world will be put into the transcontinental service Sun-He'd Be Reinstated. day by the Santa Fe. The new flyer. "The California Limited," will cut 71/2 hours off the running time between hours off the running time between Los Angeles and Chicago. The new schedule then will be 64½ hours. The Santa Fe is planning to expend several hundred thousand dollars in making new cutoffs. On one of these it will spend \$100,000 to gain twelve minutes on the run through Orange county.

Chicago, Feb. 16.—"I can not see Chicago. The why the National league should hesitate about ndopting the 154-game schedule which was drawn up at the meeting of the joint schedule committees at Pittsburg." said B. B. Johnson, county.

"The two schedules arranged there

Geo. Bradshaw Also "Had Fun" With

Upon complaint of S. W. Stephens, special agent of the Union Pacific at Kansas City, a warrant was issued today for George Bradshaw, colored, of 713 North Harrison street, charging him with stealing 300 pounds of coal from a Union Pacific car last night. This is the first of the scores of coal theft cases to be brought to the county plains that the practice. The property of that you are alive. It doesn't take the American people long to forget. "Know your business," continued Mr. Chalmers and this was one of the things on which he put most stress. "Tact must be cultivated. A rare quality is that which teches us to deal with people of different temperaments."

\*\*DRUGS\*\*

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\*\*DRUGS\*\*

\*\*DRUGS\*\*

\*\*MEMSIC HIT POWELL LOW.\*\*

\*\*DRUGS\*\*

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\*\*DRUGS\*\*

\*\*ORDING\*\*

\*\*Tact must be cultivated. A rare quality is that which teches us to deal with people of different temperaments."

\*\*DRUGS\*\*

\*\*ORDING\*\*

\*\*O



Miss Anna Calderhead, the daughter of a Kansas representative, is said to be one of the three most charming and popular girls in the younger social set at Washington. The other two are Miss Lacy Russell, a daughter of the minister to Persia, and Miss Edna Ellerbe, the daughter of a South Carolina congressman. It is no small distinction to be singled out as a belle in a circle so brilliant as is supposed to form the exclusive set at the nation's capital city, where the race is keen and honors grudgingly given.

Our object is when we write an advertisement or get out a paper.

"All business rests upon confidence. I claim that advertising is a greater force in creating business than any other force in creating business.

It is a sk ourselves what the force, Mrs. C. C. Scoville at Seneca, Kan, last evening. Services will be held at Seneca, Kan, last evening to sevening the inclusion of the properties.

It is a sk ourselves what a deventising in 

The method of the thieves is to climb onto a car either standing or running and throw the coal off. It is said witnesses in this case will swear that Bradshaw after getting away from the agent, appeared around the watch tower later, singing song he had framed up with the vords, "Watch me get that —————; he ain't got nothin' on me."

KLING CASE UNDECIDED.

Chicago, Feb. 16 .- "I can not see

by Mr. Johnson from August Herr-mann, chairman of the National com-

DRUGS

Order by telephone.

This is the first of the scores of coal theft cases to be brought to the county officers. Detective Stephens explains that the practice has become to the thieves and asks that a test be made of a more serious prosecution than the police court. Eradshaw is charged with stealing from a freight case with stealing from a freight case and according to the story of the agent. According to the story of the agent. Bradshaw refused to got off the coal car until threatened with being knocked off, then he jumped and ran with the detective trying to catch him.

The closed many with the detective trying to catch him, and the colored man whipped out a knife, only to find an automatic six-shooter in his face. The officer, however, let i

**Hugh Chalmers Sounds Keynote** of Success.

Enthusiasm Is an All Important Factor.

THE USE OF TACT.

Business Man Must Also Be Tactful.

Advertising Necessary to Bring About Success.

"Without enthusiasm a man would be a mere statue," said Hugh Chalmers, president and general manager of the a Chalmers-Detroit Automobile company, chalmers-Detroit Automobile company, in his address this afternoon before about 200 members of the Commercial club and the Topeka Ad club. This seemed to be the keynote to the address and it might be mentioned that it was one of the ablest addresses which has ever been given in the Commercial club quarters.

The speaker did not arrive at the Commerce building until after 1 o'clock on account of the lateness of his train, and this fact delayed the progress of the meeting to a considerable extent.

Mr. Chalmers, speke on the "World's Recond precinct, Fifth ward—1726 Ransas avenue.

First precinct, Third ward—515 West Tenth avenue.

Second precinct, Third ward—612 West Twelfth street.

Fourth precinct, Fourth ward—189 Lincoln street.

Second precinct, Third ward—189 Lincoln street.

Fourth precinct, Fourth ward—180 Polk treet.

Second precinct, Third ward—612 West Twelfth street.

Second precinct, Third ward—189 Lincoln street.

Fourth precinct, Fourth ward—189 Lincoln street.

Second precinct, Third ward—189 Lincoln street.

Fourth precinct, Fourth ward—189 Lincoln street.

Second precinct, Third ward—612 West Twelfth street.

Fourth precinct, Third ward—612 West Twelfth street.

Second precinct, Third ward—612 West Twelfth street.

First precinct, Third ward—612 West Twelfth street.

Fourth precinct, Third ward—189 Lincoln street.

Second precinct, Third ward—189 Lincoln street.

First precinct, Third ward—189 Lincoln street.

Second precinct, Third ward—189 Lincoln street.

First precinct, Third ward—189 Lincoln street.

Second precinct, Third ward—189 Lincoln street.

First precinct, Third ward—189 Lincoln street.

Second precinct, Third ward—189 Lincoln street.

Second precinct, Third ward—189 Lincoln street.

Mr. Chalmers spoke on the "World's Greatest Problem—the World's Distri-bution." He said in part:



Hugh Chalmers, Who Addressed the Commercial and Ad Club Members

"Getting things where they ought to be is a great problem. There would be less talk of high prices if we could get things in their proper places. The relationship between advertising and salesmanship is the closest relationship I know. It is even closer than man and wife as there can be no separation. Either one is a factor in selling goods. Combine the two and you have the greatest force ever known. Salesmanship is advertising plus getting the order signed.

"I believe that advertising today needs

good common sense with printer's ink added. I have seen some of the best advertisements written by men who

ndvertisements written by men who had not believed that they were capable of writing copy. Advertising is salesmanship plus publicity.

"It doesn't necessarily follow that because you can make things you can sell them. Nine-tenths of the whole thing rests in the selling of the goods and one-tenth with the goods themselves. You can't go on a theolry that if you can sell one man an order of goods you can sell a million.

"The first object in advertising is to sell your output, and the second is to perpetrate your good name. A good

Los Angeles and Chicago. The new schedule then will be 64% hours. The santa Fe is planning to expend several hundred thousand dollars in making new cutoffs. On one of these it will spend \$100,000 to gain twelve minutes on the run through Orange county.

CHARGED WITH STEALING COAL.

CHARGED WITH STEALING C You must continually let people know that you are alive. It doesn't take the

## WHERE TO VOTE.

Polling Places Are Designated Today by City Clerk.

City Clerk C. B. Burge has announced officially the location of the precinct colling places throughout the city. The unnouncement as follows:

Votes of qualified electors of said city will be received in the following locations in each precinct of said city as follows, to-wit:

tions in each precinct of said city as foldows, to-wit:

POLLING PLACES PRIMARY ELECTION MARCH 23, 1810.
First precinct, First ward—818 North
Kansas avenue.
Second precinct, First ward—805 North
Kansas avenue.
Third precinct, First ward—1004 North
Kansas avenue.
Fourth precinct, First ward—1400 North
Kansas avenue.
First precinct, Second ward—233 Jefferson street.
Second precinct, Second ward—401 Madison street.
Third precinct, Second ward—812 East
Fourth street.
Fourth precinct, Second ward—109 East
Sixth avenue.
Fifth precinct, Second ward—Auditorlum.
Sixth precinct, Second ward—462 Seward Sixth precinct, Second ward-462 Seward First precinct, Third ward-911 Kansas

Third precinct, Fifth ward—615 East
Tenth street.
First precinct, Sixth ward—338 Woodlawn avenue, (Allen's carpenter shop.)
Second precinct, Sixth ward—Tenth and
Pine streets (Grocery store.)
The polls will be open from 6 o'clock
a, m. until 7 o'clock p. m., in the city of
Topeka, Kansas.

### DEATHS AND FUNERALS

Mrs. Emma D. Pack died at her ars. Emma D. Fack died at her home in Wellington, Kan., this morning. She was formerly a resident of Topeka, having at one time been matron at the state hospital for the insane. She was the wife of I. N. Pack, who died several years ago, Mr. Pack formerly edited a paper on the North who died several years ago. Mr. Pack formerly edited a paper on the North side. Mrs. Pack is survived by a son, Weaver Pack of Wellington, and a daughter, Mrs. C. C. Griffith of To-

Mrs. Mary A. Bronson, aged 77, died last night at her residence, 510 West Eighth street of neuralgia of the heart. Funeral announcements will be made later.

Frank O. Snyder, aged 50 years, died in Shorey yesterday of a com-plication of diseases. The funeral will be at 2 o'clock Thursday, and will be held from the home. Interment will be in the Topeka cemetery.

News of the death of Walter N. Cust, formerly rate clerk for the Santa Fe, has been received here. He died in Florida, where he had gone in the hope that a change of climate would better his health. After leaving here he was with the Santa Fe in ing here he was with the Santa Fe in Chicago, until two years ago. The body will be brought here Thursday for burial. The funeral arrangements

Either one is a factor in selling goods. Combine the two and you have the greatest force ever known. Salesmanship is advertising plus getting the order signed.

"I believe that advertising today needs to be advertised. Many people believe that those who advertise must charge higher prices than those who don't. We who have had experience know that this isn't so. Let's ask ourselves what our object is when we write an advertisement or get out a paper."

All here



"She gimme de frosty face."
"Well, that cuts no ice."
"No, but it made me feel awful

Visitor (from Pittsburg)—I understand that you always have to boll the water here before you drink it? Chicago Man— Yes. Visitor (from Pittsburg)—Oh, well, give me a bottle of beer.—Somerville Jour-nal.

"You must have some pretty muddy water flowing past your town," remarked the Boston man. "Yes," replied the man from Louisville, "if the oceans were made of that water no man world ever be able to get out of sight of land."—Chicago News.

## HOW FAT WOMEN CAN

# the Warren M Crosby

## Special Showing New Drapery Yard-Goods

First showing of 1910 draperies embraces many of the latest weaves and designs in Nottinghams and Filet Nets; White Swisses, Colonial Drapery Fabrics and Puritan Drapery Fabrics. Visit our drapery section and see all these new things. Now is the time to do your planning and making.

Colonial and Puritan Draperies-including Silkolines, Etamines, Cretons, Denims, Tickings and Arts Craft Draperies, at per yard ..... 12%c up to 35c

Clearance Sale in Our Linen Dept.

We are just at the close of a very successful ten days linen sale and find in our department an accumulation of Remnants of Table Damask bleached and unbleached-short lengths of Crashes, and Scarfings also odd half dozen Napkins. These we will place on Sale Thursday, Friday and Saturday at Special Clearance Prices. It's an excellent opportunity to save.

15c Light Percales, 10c a Yard

Is a great bargain when you take into consideration the fact that the styles are new and very desirable for women's and children's waists and men's shirts. We have 1,000 yards in Mill Remnants-lengths, 2 to 8 yards-36 inches wide. Come early for best selection-while the lot lasts, 10c a yard.

Special Sale of Hair Goods

One of New York's best houses in Ladies' Hair Goods has sent us a special consignment of these goods at very special prices-in colors and black.

Fine Quality Full Turban Braids 28-inch Turban Braid, \$2.50 quality for ...... \$2.00 34-inch Turban Braid, \$3.50 quality for ...... 3.00 36-inch Turban Braid, \$4.50 quality for ...... 3.75 36-inch Turban Braid, \$5.00 quality for ..... 4.25 34-inch Turban Braid, \$6.50 quality for ..... 5.95 Wavy Switches 24-inch Switch, \$2.25 quality for.....\$1.98 28-inch Switch, \$4.50 quality for. ..... 3.98 24-inch Switch, \$5.00 quality for. ..... 4.25 30-inch Switch, \$5.50 quality for. ..... 4.75 28-inch Switch, \$6.50 quality for. ..... 5.95 24-inch Switch, \$8.50 quality for ..... 7.50 Transformations, regular \$2.50 values for ...... 1.98 Transformations, regular \$3.50 values for ..... 2.98

**FEBRUARY 1910** 4 5 2 3 10 11 12 18 16 17 14 15 23 24 25

off the street, Main Floor.

Remember the date in calendar in largest black type is the commencement of our

### Greatest Sale of Muslin Underwear

We want to give you every opportunity to make plans to supply your Muslin Underwear needs during this February Sale — And

ber the sale will be held in our newly acquired South room.

(Formerly Famous Clo. Co.) No elevator, no stairs—right

## Trains to KANSAS CITY HO STOPS

Leave Topeka
12:40 A.M.
4:30 A.M.
7:55 A.M.
10:40 A.M.
2:05 P.M.
1:20 A.M.
2:05 P.M.
1:20 A.M.
4:00 P.M.
4:00 P.M.
7:00 P.M.
10:10 P.M.
7:00 P.M.
10:10 P.M.

Use the Rock Island Next Time

Never Too Busy to Answer Questions Phone 384 H. H. HUNT

## KIDNEY OR BLADDER MISERY GOES AND YOUR LAME BACK FEELS FINE

All Kidney and Bladder Misery glands affected and completes the cure before you realize it. Simply Vanishes.

flamed or swollen eyelids, nervous head- can supply. ache, irritability, dizziness, wornout. sick feeling and other symptoms of overworked or deranged kidneys will

and urinary system, and distributes and urinary system, and distributes its healing, cleansing and vitalizing influence directly upon the organs and anywhere in the world.

The moment you suspect any kidney Hundred of folks here are needlessly miserable and worried because of outof-order kidneys, backaches or bladder trouble.

If you will take several doses of Pape's Diuretic all misery from a lame back, rheumatism, painful stitches, in-

Your physician, pharmacist, banker tick feeling and other symptoms of converworked or deranged kidneys will that Pape. Thompson & Pape, of Cincinnati. Is a large and responsible medicine concern, thoroughly worthy of your confidence.

urination (especially at night) and all bladder misery ends.

This unusual preparation goes at once to the disordered kidneys, bladder and urinary organs—and urinary system, and distributes

TRAVEL TO EUROPE In 1910

Is Going to Be Enormous YOU CAN GO, TOO, AND INCLUDE SWITZERLAND, the land of scenic beauty. It costs less to go to Switzerland than to spend a vacation at some American Resorts. But whether for Spring or Summer you should make your plans NOW. Send for a free copy of HOW TO SEE SWITZERLAND and our Travel Letter No. 37. Our American Office gives expert advice free.

SWISS FEDERAL RAILROAD, 241 Fifth Ave., N, Y.

Servant—There's no coal, mum, an' the fire is goin' out. Mistress—Why, Norah, you should have told me that before, Servant—I couldn't tell you there was no coal, mum, when there was coal.—Boston Transcript.

Friday Evening FEB. 18th, at 8 p. m. First M. E. Church 6th Ave. and Harrison St.

"Hall Caine and His Island" Admission 25c

Bishop W. A. Quayle, D. D., Ph. D., in his new lecture

(NO RESERVED SEATS)

Everybody reads the State Journal.